



JDP undertook a company-wide procurement review of paper expenditure for the UK's Print Company of the Year 2007 and delivered total annual savings in excess of 23% against budget.

Objectives

- To undertake a comprehensive cost and opportunity analysis of paper expenditure within the business;
- To centralise the company-wide expenditure and effectively leverage the paper market;
- To improve and standardise the service levels received in order to ensure that the company maximised its service delivery to its Clients;
- To reduce contractual liability

Approach & Achievements

- Working with the Commercial Director, JDP fully assessed the Invoice profile of the company to provide opportunity analysis data to highlight potential cost and process efficiencies;
- JDP then undertook a full tender process enabling us to exceed target savings - achieving 23% sustainable cost reduction and improve service delivery to the company;
- Agreement and implementation of standard contracts for the supply of goods and services reduced both the financial and legal risk to the company;
- JDP are now working closely with the company to provide supplier relationship management within this core expenditure area to bring further cost and service benefits.